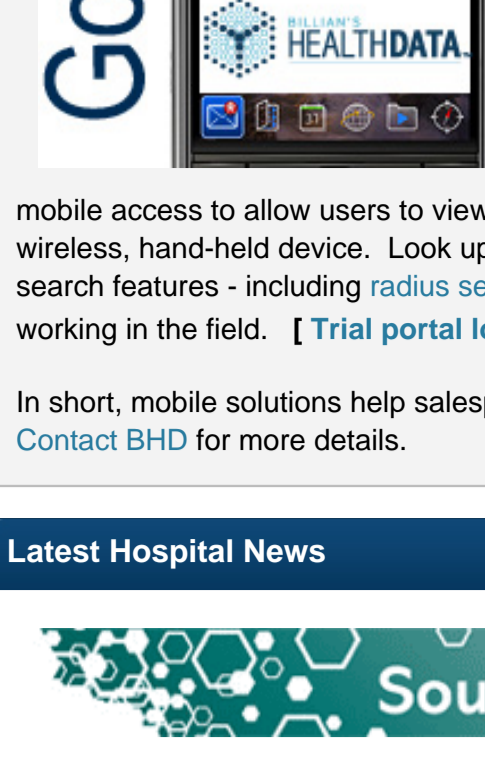




## Feature Article



Mobile access to real-time market information can boost the productivity of your on-the-road sales team, increasing face-to-face selling time and decreasing related administrative tasks. Such empowerment in communication allows sales professionals to focus on sales goals and to sell more efficiently, often providing a richer customer experience.

**Bilibian's HealthDATA Portal** offers mobile access to allow users to view complete facility records using a wireless, hand-held device. Look up facilities by name or use location search features - including **radius search** - to identify accounts when working in the field. [ [Trial portal login now includes mobile access](#) ]

In short, mobile solutions help salespeople do what they do best...sell. [Contact BHD](#) for more details.

## Latest Hospital News

### Southeast

**Alabama** - The Alabama Department of Mental Health plans to build a \$65 million replacement facility for its aging Bryce Hospital (Tuscaloosa) [HAL090]. The replacement hospital will be about 240k-sq-ft and will accommodate 268 patients, and will be built on the grounds of the Partlow Developmental Center, located off University Blvd in Tuscaloosa. The current 175-acre campus will be sold to the University of Alabama (Tuscaloosa) for about the same cost of building the replacement psychiatric hospital.

**Alabama** - RegionalCare Hospital Partners (Brentwood, TN) plans to close on its previously announced deal to acquire the assets of Coffee Health Group (Florence) [SAL0320] by the end of 5/2010. The deal includes the acquisition of Eliza Coffee Memorial Hospital (Florence) [HAL035] and Shoals Hospital (Muscle Shoals) [HAL083]. RegionalCare would continue Coffee's policy of caring for indigent patients, recruit 70 new physicians, pay off Coffee's debt of \$140 million, and build a new 300-bed hospital in Lauderdale County.

**Florida** - Jupiter (FL) Medical Center [HFL222] named John Couris as its new CEO, effective mid-6/2010. He replaces Paul Dell Uomo, who resigned in 11/2009. Couris currently serves as COO and administrator of Morton Plant North Bay Hospital (New Port Richey) [HFL136].

**Florida** - Capital Regional Medical Center (Tallahassee) [HFL263] has signed a lease on defunct Gadsden Community Hospital (Quincy) [HFL169], which closed in 11/2005, and has plans to reopen the facility in 6/2010. Gadsden County, FL officials have been working with HCA Inc (Nashville, TN) [STN0021], which owns Capital Regional, since late last year about taking over the hospital. The facility underwent a 44k-sq-ft renovation project in 2009, and is approved for four beds but has room to increase that number.

**Georgia** - State regulators recently reaffirmed Ty Cobb Health Care System's (Royston) [SGA0025] CON approval on its proposal to build a new \$52 million hospital with 56 beds called Ty Cobb Regional Medical Center, which will be located off Clear Creek Rd at I-85 in Lavonia, GA. Stephens County Hospital (Toccoa) [HGA158] had challenged the project, arguing that the proposed location was too close to Toccoa and would take patients away. SCH has the right to appeal one more time to the State Commissioner of the Georgia Department of Community Health, in hopes of overturning the project. Ty Cobb Health is working with NGTC Health Properties, a partnership of doctors that will finance construction of the hospital, to develop the site. The system will manage and operate the hospital. Once opened, the new hospital will replace Ty Cobb Health's Cobb Memorial Hospital (Royston) [HGA134] and Hart County Hospital (Hartwell) [HGA095].

**Kentucky** - LifePoint Hospitals Inc (Brentwood, TN) [STN0175] completed its acquisition of 100-bed Clark Regional Medical Center (Winchester) [HKY075]. As part of the deal, LifePoint agreed to invest \$60 million to construct a 132k-sq-ft replacement facility. Other terms of the transaction were not disclosed.

**North Carolina** - Carolinas HealthCare System (Charlotte) [SNC0003] has had several recent executive changes: Phyllis Wingate-Jones was promoted to president of Carolinas Medical Center-NorthEast (Concord) [HNC035] and oversight of Carolinas Medical Center University (Charlotte) [HNC180]. She was formerly president of Carolinas Medical Center-Mercy (Charlotte) [HNC030]. Also, Spencer Lilly, formerly president of CMC University, was named president of CMC-Mercy. Laura Thomas was retired from administrator to president of Carolinas Medical Center-Randolph (Charlotte) [HNC029]. She will report to Wingate-Jones. Curtis Copenhagen, who has been interim president of CMC-NorthEast, will be interim president of CMC University while a replacement is sought for Lilly. Brent Lambert, MD was named VP and chief medical information officer for Carolinas HealthCare System. He was formerly VP of medical informatics at Carilion Clinic (Roanoke, VA) [SVA0006].

**North Carolina** - North Carolina Memorial Hospital (Chapel Hill) [HNC024] filed a CON request to add 36 new acute-care beds as part of a \$28.3 million expansion and renovation plan. The project includes upgrading 46k-sq-ft of floor space for support services and shifting 18 existing beds to a different use. No other details were provided. UNC Health Care (Chapel Hill) [SNC0135] owns the hospital.

**North Carolina** - Johnston Health (Smithfield), owner of Johnston Medical Center-Smithfield (NC) [HNC177] and Johnston Medical Center-Clayton (NC) [HNC252], named Charles Elliott, Jr. as its new CEO. He has served as interim CEO of the system since 10/2009.

**North Carolina** - UNC Health Care (Chapel Hill) [SNC0135] promoted Brian Goldstein, MD from chief of staff to EVP and COO, effective 7/2010. He replaces Todd Peterson, who is retiring at that time.

**North Carolina** - WakeMed-Raleigh (NC) Campus [HNC107] plans to open its new 34k-sq-ft WakeMed Children's Hospital, which is located on the fourth floor of the main hospital's patient tower currently under construction, on 5/23/10. The 45-bed "hospital-within-a-hospital" will include an inpatient unit, pediatric intensive care, level IV intensive care nursery, and kid-friendly rooms. A designated elevator will take patients directly from the main lobby to the children's hospital. Mark Piehl, MD serves as medical director and John J. Duncan Phillips, MD is the chief surgeon of the new facility.

**Tennessee** - Covenant Health (Knoxville) [STN0040] and Morristown (TN)-Hamblen Hospital [HTN092] have signed a definitive agreement to merge. The proposed merger includes a seven-year capital commitment with a total investment of almost \$100 million by Covenant Health to improve and expand the hospital and its medical and information technology, medical services, physician specialties, key quality initiatives, and the assumption of its debt.

**Tennessee** - Four-hospital St Thomas Health Services (Nashville) [STN0028] named Michael Schatzlein, MD as its new CEO. He replaces Patrick Madden. Schatzlein previously served as CEO of Lutheran Health Network (Fort Wayne, IN) [IIN0014].

**Tennessee** - LifePoint Hospitals Inc (Brentwood) [STN0175] agreed to acquire Sumner Regional Health Systems Inc (Gallatin) [STN0187] for \$145 million. As part of the deal, LifePoint has pledged to invest \$60 million in capital spending for the financially ailing four-hospital system over the next 10 years. Sumner filed for Chapter 11 bankruptcy protection on 4/30/10. If approved by the bankruptcy court, the transaction will be completed in summer 2010.

**Virginia** - Carilion Giles Memorial Hospital (Pearisburg) [HVA067] plans to open its \$50 million replacement facility, called Carilion Giles Community Hospital, on 5/8/10. The 86.4k-sq-ft facility includes 21 single rooms for patient care and four rooms for intensive care and new services, including stereotactic breast biopsy, nuclear medicine, and rotating specialists. The critical access facility is located at 159 Hartley Way, also in Pearisburg.

**Virginia** - Prince William Hospital (Manassas) [HVA053] recently named Melissa Robson as CEO. She will leave her post as COO of Rowan Regional Medical Center (Salisbury, NC) [HNC115] to accept the job. Both hospitals are part of Novant Health (Winston-Salem) [SNC0007].

**Virginia** - HCA Inc (Nashville, TN) [STN0021] plans to open its new Spotsylvania Regional Medical Center (Fredericksburg) [HVA227] on 6/7/10. The 126-bed hospital is located on a 75-acre campus southeast of the intersection of I-95 & Rte 17 at 4600 Spotsylvania Pkwy. The hospital will feature a 24-hr emergency department; advanced operating rooms; CT, MRI and nuclear medicine; cardiac catheterization capabilities; and obstetrics and neonatal special care. Tim Tobin serves as the facility's CEO.

**West Virginia** - Logan (WV) Regional Medical Center [HVV001] named John Walker as the new CEO, effective 6/2010. He currently serves as CEO of Western Plains Medical Complex (Dodge City, KS) [HKSO10]. LifePoint Hospitals Inc (Brentwood, TN) [STN0175] owns LRMC and jointly owns WPMC.

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### Northeast

**District of Columbia** - Howard University has submitted a \$1.1 billion proposal to move Howard University Hospital (DC) [HDC015] and its health sciences operation to the Walter Reed Army Medical Center (DC) [HDC010] campus after the facility relocates next year to Bethesda, MD. The District will assume control of the 62.5-acre campus from the federal government after the relocation. If the Howard bid is approved, the three-phase project is estimated to start in 2012 and end in 2017.

**Maryland** - Dimensions Healthcare System (Cheverly) [SMD0015] announced the recent retirement of Dunlop Eckert, who served as president and CEO. Neil Moore, CFO, will assume Eckert's responsibilities as interim leader until a replacement is found.

**New Hampshire** - Northeast Rehabilitation Hospital Network (Salem) [SNH0004] broke ground on the construction of its third hospital. The 33-bed rehab facility will be called Northeast Rehabilitation Hospital at Pease [HNH062] and is being built on a 7.3-acre parcel located at 105 Corporate Dr in the Pease area of Portsmouth, NH. The two-story, 46k-sq-ft hospital is estimated to cost \$11 million and is slated to open in spring 2011.

**New Jersey** - University Medical Center at Princeton (NJ) [HNJ095] announced plans to eliminate approximately 80 positions, which include 33 full-time, 24 part-time and 23 vacant positions. The layoffs are the result of a comprehensive review of work processes to improve efficiency. Patient care will not be affected by the layoffs.

**New Jersey** - Saint Clare's Hospital-Denville (NJ) [HNJ049] is constructing a new \$14.2 million surgical center featuring operating rooms equipped with advanced digital technology. The project is slated for completion in 3/2011. Four-hospital Saint Clare's Health System (Denville) [SNJ0050] owns the facility.

**New York** - Highland Hospital of Rochester (NY) [HNY220] received preliminary approval from the state Department of Health for a \$7.4 million project to renovate and expand the operating suite and \$5.1 million to turn an inpatient unit into a neuro-medicine unit. The hospital anticipates starting the projects in the next couple of months. No other details were provided.

**New York** - Oswego (NY) Hospital [HNY040] plans to spend \$17 million to renovate defunct Albert Lindley Lee Memorial Hospital (Fulton) [HNY048], which closed on 4/26/2009, to utilize the whole building for outpatient services. Currently, Oswego Hospital has an urgent care center and provides some outpatient services at the location.

**New York** - St Vincent's Hospital Manhattan (NYC) [HNY375] officially shut its doors on 4/30/10 when it stopped admitting patients for inpatient and emergency services. The financially struggling facility is expected to continue operating outpatient services, including the cancer center and the HIV/AIDS center, on campus.

**Pennsylvania** - Catholic Health East (Newtown Square) [SPA0084] named Judith Persichilli as the new president and CEO. She succeeds Robert Stanek, who is retiring. Also, Nora Triola, PhD, RN has been named EVP and CNO. She currently serves as SVP and CNO for CHE's Holy Cross Hospital (Fort Lauderdale, FL) [HFL025] and Mercy Hospital (Miami, FL) [HFL128]. Other appointments include: Peter DeAngelis, EVP and COO; John Johnson, EVP of ministry operations; Jenny Barnett, EVP of finance; Clayton Fitzhugh, EVP of shared services; Sharon Duffy, RN, VP of nursing practice; and Debbie Coakley, VP of workforce management.

**Pennsylvania** - Four-hospital PinnacleHealth System (Harrisburg) [SPA0088] announced that CEO Roger Longenderfer, MD would retire at the end of 6/2010. A successor was not named.

**Pennsylvania** - West Penn Allegheny Health System (Pittsburgh) [SPA0079] will eliminate inpatient services at Allegheny General Hospital-Suburban Campus (Pittsburgh) [HPA267] and close its ER in 90 days. The system signed a contract with LifeCare Hospitals (Plano, TX) [STX0186] to expand its long-term care services to 50 beds. No further details were disclosed.

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### Central

**Illinois** - Kewanee (IL) Hospital [HIL246] plans to close its family birthing center on 7/31/10. Hospital officials cited a lack of reimbursements from the state as reason for the closure. The hospital has lost about \$2 million on its labor and deliver service over the last three years.

**Illinois** - Silver Cross Hospital (Joliet) [HIL029] hired Kevin Lane as its new CIO and VP of information technology. He most recently served as CIO at Mercy Hospital & Medical Center (Chicago) [HIL141].

**Indiana** - Lutheran Health Network (Fort Wayne) [IIN0014], an integrated delivery network (IDN), announced the resignation of CEO Michael Schatzlein, MD. He left to accept the CEO post at St Thomas Health Services (Nashville, TN) [STN0028]. Joe Dorko, CEO of the IDN's Lutheran Hospital of Indiana (Fort Wayne) [HIN177], was named interim leader.

**Indiana** - Lutheran Hospital of Indiana (Fort Wayne) [HIN177] announced plans to add a fifth floor that will include 96 private patient rooms and space to monitor cardiac patients. The \$8.6k-sq-ft project will take 19 months to complete and cost \$42.3 million. The addition will include 72 telemetry beds for the monitoring of cardiac patients and 24 intensive-care beds. When complete, the addition will allow the hospital to convert existing rooms from a semi-private to private setting. Currently, Lutheran has 315 private and 88 semi-private inpatient beds. The project will not change the total number of inpatient beds.

**Indiana** - Marion (IN) General Hospital [HIN043] named Mike Thomas as the director of finance. He previously served as controller at Galion (OH) Community Hospital [HOH162].

**Indiana** - Porter-Valparaiso (IN) Hospital Campus [HIN095] plans to break ground on 6/1/10 on the construction of its \$225 million replacement facility located on a 104-acre site at the northwest corner of State 48 & US Hwy 6 in Liberty Township, IN. The project was delayed in 9/2009 due to the economic downturn. Plans call for the construction of a five-story, 420k-sq-ft building featuring 225 to 250 beds. Construction is expected to take 18-to-24-months to complete. Community Health Systems (Franklin, TN) [STN0064] owns the facility.

**Indiana** - Wishard Health Services (Indianapolis) [HIN028] recently broke ground on the construction of its \$754 million replacement facility located on the west side on the Indiana University-Purdue University campus in Indianapolis, IN. The project includes the construction of a 1.2 million-sq-ft, 11-story hospital with 315 inpatient beds as well as a 200-bed outpatient clinic. The replacement hospital is expected to open by late 2013.

**Iowa** - Mercy Medical Center (Sioux City) [HIA073] promoted Robert Peebles from interim to permanent CEO. He began as the hospital leader in 5/2009, following the retirement of former CEO Paul Dougherty. Trinity Health (Novi, MI) [SMI0019] owns the hospital.

**Kansas** - KVC Behavioral Health Services (Olathe) opened its new 24-bed Wheatland Psychiatric Hospital (Hays) [HKS236], located at 205 E 7th St. The facility provides psychiatric care for children ages 6 to 18. Ryan Speier serves as administrator, and James Van Doren, MD is the medical director.

**Kansas** - Lawrence (KS) Memorial Hospital [HKS040] recently began a \$6.7 million renovation project that includes upgrading the old surgery department and expanding the laboratory from 7.5k-sq-ft to 12k-sq-ft of floor space. The project is expected to take about 15 months to complete.

**Kansas** - St Luke Hospital & Living Center (Marion) [HKS060] plans to break ground in 7/2010 on a \$6 million expansion and renovation project that will include additions to the physical and occupational therapy departments, new specifications for the operating rooms, and new mechanical systems. The project is slated for completion in 10/2011.

**Kansas** - Via Christi (Wichita) [SKS0009] named Kevin Strecker as the CEO of its new \$93 million Via Christi Hospital at 14800 W Saint Teresa (Wichita) [HKS233], which is slated to open in 8/2010. The 144k-sq-ft hospital will feature 48 med/surg beds, 12 "all-purpose" beds, eight postpartum beds, four LDR suites, six OR's, and an ER.

**Michigan** - Munson Healthcare (Traverse City) [SMI0006] named Ed Ness as CEO to replace Douglas Decker, who recently resigned. Ness most recently served as CEO of Munson Hospital (Traverse City) [HMI182]. Munson is currently in merger talks with Spectrum Health (Grand Rapids) [SMI0024].

**Michigan** - Oakland Regional Hospital (Southfield) [HMI186] recently named Daniel Babb as its new CEO. He previously served as CFO at Garden City (MI) Hospital [HMI217].

**Minnesota** - Woodwinds Health Campus (Woodbury) [HMN199] recently named Tom Schmitt as its new CEO. HealthEast Care System (Saint Paul) [SMN0009] owns the hospital.

**Nebraska** - Nebraska Practice Physicians (Omaha) [HNE127], UNMC Physicians, and a group of private-practice physicians plan to open its new \$90 million, 230k-sq-ft Bellevue (NE) Medical Center [HNE136] on 5/27/10. The five-level facility, located at the southwest corner of Hwy 370 & 25th St, includes 102 beds, an emergency department, intensive care services, a maternity ward, inpatient and outpatient surgery, radiology services, and other departments. A future expansion will allow for an additional 100 beds. Martin Carmody, FACHE, serves as CEO of the new hospital.

**Ohio** - Beattering (OH) Health Network [SOH0021] has renamed its yet-to-open Keavercreek (OH) Medical Center [HOH362] to Indu & Raj Soin Medical Center in honor of a large donation made by the Soin Family. The \$149 million hospital will feature 90 inpatient beds, a birthing center, emergency and trauma treatment, nuclear medicine, cardiac and vascular care, women's services, intensive care, surgery and medical imaging. The 278k-sq-ft facility, located at Pentagon Blvd & Royal Gateway Rd, is slated for completion by early 2012. KHN's long-range plan is to have 300 beds on the campus.

**Wisconsin** - Gundersen Lutheran Health System (La Crosse) [HWI088] plans to break ground on a major, multi-phase expansion project in early 2011. The project will essentially establish a new hospital built in two phases over the next eight years. Phase 1 entails constructing a six-story, 400k-sq-ft addition next to the hospital's emergency department. A new three-level parking deck is under construction and will connect to the new addition through an underground tunnel. The addition will feature a larger trauma and emergency center, a central area for imaging services, and expanded surgery and patient areas. All patient rooms will be converted to a private setting; currently, 37% of hospital beds now are in double rooms. Phase II will bring critical care services to the third floor, labor and delivery and other women and children services to the fifth floor, and expansion of surgical services to the second floor.

**Wisconsin** - St Joseph's Hospital (Chepewa Falls) [HWI130] promoted Joan Coffman from COO to president and CEO. Hospital Sisters Health System (Springfield, IL) [SIL0018] owns the hospital.

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### Southwest

**Arizona** - University Medical Center (Tucson) [HAZ065] recently opened its new \$85 million Diamond Children's Medical Center, which is located on the top three floors of its new six-story patient tower. The 100k-sq-ft facility features a 36-bed NICU, 36 med/surg beds, 20 PICU rooms, a 12-bed oncology center, and a six-bed blood and marrow transplant unit. The facility also has space for a family and a meditation room. The entire cost of the new tower at University Medical Center is \$184 million.

**Oklahoma** - Bailey Medical Center (Owasso) [HOK412] appointed Becky Speight as its new CFO. She previously served as CFO at Henryetta (OK) Hospital [HOK025]. Hillcrest Healthcare System (Tulsa) [JOK0007], part of Ardent Health Services (Nashville, TN) [STN0030], manages both hospitals.

**Oklahoma** - St Mary's Regional Medical Center (Enid) [HOK021] named Stan Tatum as its new CEO. He will leave his current post as president and development manager at Baylor Medical Center at McKinney [HTX1067] - a new \$212 million, 95-bed facility slated to open in 11/2010 - to accept the job.

**Texas** - Two-hospital Valley Baptist Health System (Hartlingen) [STX0205] and Knapp Medical Center (Westaco) [HTX304] canceled plans to merge and form a new non-profit health system. The merger was expected to strengthen the three hospitals through the sharing resources and staff expertise as well as economizing on purchasing contracts. However, doctors, residents and community leaders argued that the consolidation plan would result in layoffs, a smaller tax base and loss of local control over Knapp Medical.

**Texas** - Wilson N. Jones Regional Medical Center (Sherman) [HTX272] changed its name to Texas Health Presbyterian-WNJ Hospital following its recent merger with a Sherman/Grayson Health System, LLC, a joint venture partnership formed by Texas Health Resources (Arlington) [STX0176] and LHP Hospital Group Inc (Plano) [STX0210]. The partnership is expected to give the hospital access to broader financial resources so it can add technology, equipment, facilities, and services.

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### Mountain

**Colorado** - Total Healthcare and a group of physician investors plan to open the new \$60 million OrthoColorado Hospital (Lakewood) [HCO252] on 6/1/10. The 88k-sq-ft specialty hospital is located at 11600 W 2nd Pl, on the new 223-bed St Anthony Medical Campus-Lakewood (CO) [HCO239] that is slated to open in mid-2011. OrthoColorado will feature 48 inpatient beds and six OR's, and will provide orthopedic surgery, joint replacement, spine, minimally invasive surgery, sports medicine, hand and foot & ankle, and rehab services. Jude Torchia serves as the facility's CEO.

**Idaho** - McCall (ID) Memorial Hospital [HID054], a 15-bed critical access facility, plans to become part of four-hospital St Luke's Health System (Boise) [SID0001]. A timeline for the merger was not provided.

**South Dakota** - Sanford Health (Sioux Falls) [SSD0005] plans to break ground on 5/18/10 on the construction of a new 48-bed hospital in Aberdeen, SD. The 113k-sq-ft Sanford Medical Center Aberdeen will include an emergency department, heart catheterization lab, advanced imaging, operation rooms, and labor and delivery services. The \$55 million hospital will be attached to the current Sanford Clinic Aberdeen building at 3015 3rd Ave SE. The three-story facility is expected to open in summer 2012.

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### Pacific

**California** - Community Memorial Hospital (Ventura) [HCA490] plans to break ground in 11/2010 on the construction of a \$320 million replacement hospital that will meet seismic building standards. The six-story facility will house 252 private rooms and will take about 3 1/2 years to complete. In other news... The hospital plans to open its new \$7.5 million cancer center in 10/2010. The 23.3k-sq-ft facility will offer radiation and oncology services as well as a cancer resource center. Community Memorial Health System (Ventura) [SCA0096] owns the hospital.

**California** - Fremont-Rideout Health Group (Yuba City) [SCA0013] recently laid-off 8% of its 2,100 staff members, including 185 non-nursing staff and 90 nurses, as part of a transfer of most services from Fremont Medical Center (Yuba City) [HCA510] to Rideout Memorial Hospital (Marysville) [HCA163]. The consolidation is intended to reduce losses at the three-hospital system.

**California** - Southwest Healthcare System, which operates Rancho Springs Medical Center (Murietta) [HCA761] and Inland Valley Medical Center (Wildomar) [HCA504], announced the resignation of CEO Dennis Knox. The system faces multiple patient safety violations and possible upcoming termination of reimbursements from CMS (Baltimore, MD). Ken Rivers, CEO of 210-bed Corona (CA) Regional Medical Center [HCA156], will replace Knox. Kevin Metcalfe, Corona's COO, will step in for Rivers as interim CEO. Universal Health Services Inc (King of Prussia, PA) [SPA0024] owns Southwest Healthcare and Corona Regional.

**California** - Kaiser Permanente (Oakland) [SCA0011] plans to construct a new 436k-sq-ft, six-story hospital called Kaiser Permanente San Leandro Medical Center on a 63-acre mixed-use development located off Marina Blvd, just west of I-880, in San Leandro, CA. The project includes the construction of an adjacent 275k-sq-ft, six-story hospital support building. The proposed hospital would serve as a replacement for Kaiser Permanente Hayward (CA) Medical Center [HCA291]. Pending regulatory approval, the project is slated for completion in 2014.

**California** - St Joseph Hospital (Orange) [HCA390] announced that CEO Larry Ainsworth plans to retire, effective 6/30/10. St Joseph Health System (Orange) [SCA0009] owns the hospital.

**Washington** - Yakima (WA) Regional Medical & Cardiac Center [HWA108] named Janet Carbay as the new CEO. She previously served as CFO and COO at Carlstad (NM) Medical Center [HNM024].

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14 May 2010

## Questions?

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